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TIMESHARE OWNERSHIP AT THE SEA MIST RESORT OF MAINE

Thank you for your interest in timeshare ownership at the Sea Mist Resort of Maine.

There are currently no active 'new' sales at Sea Mist. We do have a number of existing owners who have notified us that they have interest in selling their timeshare estate. The current listing can be found on the Sea Mist website under the "Timeshare Ownership" link on the left-hand side of the home page.

Sea Mist is a deeded FLOATING or FLEXIBLE ownership resort. A week and unit number are listed on the warranty deed for inventory purposes only. The listed week and unit specify the unit SIZE and SEASON of ownership being deeded. You will always be assigned the same unit size and same season type based on your deeded ownership, however the actual unit and week number assigned will vary from ownership year to ownership year. Assignments are issued upon receipt of maintenance fees for each ownership year on a first requested, first assigned basis.

Sea Mist is affiliated with Resorts Condominium International (RCI). Sea Mist owners may elect to become a member of RCI if they wish to take advantage of exchanging their timeshare week(s) through the RCI program. This enables timeshare owners to stay at other RCI affiliated resorts or to take advantage of the many other benefits that RCI has to offer. RCI currently has more than 1,500 affiliated resorts in the United States and more than 4,000+ affiliated resorts worldwide.

"For almost four decades, RCI has been at the forefront of the vacation exchange industry, transforming the vacation experience for resort developers and owners alike. As the global leader in vacation exchange, we are known for being a trusted associate as well as a full-service, single source growth partner for our clients' needs. We strive to make dream vacations a reality for our subscribing members, and to work with developers to help enhance their sales and profits by expanding the utility and enjoyment of their leisure real estate products. We are committed to driving innovation and harnessing the power of new technologies, and we continue to advance the timeshare industry as a whole. We are proud to affiliate with more than 4,000 resorts in approximately 100 countries, including some of the most respected and renowned brands and vacation clubs in the business, and to provide our 3.7 million members with unmatched flexibility, choice and control through our RCI® Weeks and RCI Points® exchange programs. To learn more, please visit www.rci.com."

RCI Help & FAQs: http://www.rci.com/pre-rci-en_US/help/index.page

RCI Membership Info & Fees:

http://www.rci.com/post-wow-en_US/help/forms-and-fees/membership-fees-us.page?promo=Help51S1en_USWOW

RCI Directory of Resorts: <http://www.rci.com/resort-directory/landing>

RCITV Video Information, Education & Tips: <http://www.rci.com/rci-tv>

Sea Mist does shut down for just approximately 4 months each winter. The shutdown period normally runs from the late November or early December through late March or early April, the shut down period is reviewed each year and exact dates may vary a week or two depending on the calendar year.

Please review the following information and if you have additional questions, please contact Stacy Lane at **877-352-4812** (toll free), 239-418-0701, fax 239-418-1835 or by email at stacy@seamistmotel.com

TIMESHARE OWNERS GUIDE FOR TIMESHARE WEEKS USE

This guide lays out the options for the use of your timeshare estate. Owners should familiarize themselves with all options and make sure they fully understand the various aspects of each option. If you have additional questions you can contact Stacy Lane at **877-352-4812** (toll free), 239-418-0701, fax 239-418-1835 or by email at stacy@seamistmotel.com.

Any use of your timeshare estate is contingent upon all fees being current for the period of your intended use. You may pay your maintenance fees up to two years in advance, which allows you to have weeks assigned well in advance of desired use. All **weeks are assigned on a first come, first serve basis (upon receipt of the maintenance fee payment for the requested year)**.

All Use Types and assignment requests are processed as follows:

1. Make sure all fees are current for the period of intended use, including FUTURE year requests.
2. Submit your Statement/Invoice & payment indicating your desired **USE TYPE** and **DATE SELECTIONS**
3. Week assignment will be issue based on ownership type and selection choices submitted upon receipt of payment. Weeks are assigned on a first come, first served basis and are assigned from the **CALENDAR YEAR of ownership**
 - You can request any week that the resort is open as long as you remain within your seasonal designation (red, white, or blue) or a lower seasonal designation. Owners of blue weeks can request only blue weeks; owners of white weeks can request white or blue weeks; and, owners of red weeks can request red, white, or blue weeks.
 - If **NO** use type or date selection is indicated with payment, a week assignment will be issued automatically based upon your ownership type. Owners with active RCI Spacebank accounts will have the automatic week assignment deposited directly to their RCI Spacebank account. Owners with inactive RCI Spacebank accounts will be issued a week assignment for use at Sea Mist that must be utilized during the calendar year of ownership.
4. Once your week assignment has been issued, you will receive written confirmation directly from Sea Mist or RCI.

Exchange through Resort Condominiums International (RCI)

RCI offers the most flexibility and largest time window for use. It is very important that you familiarize yourself with how exchanges work and what the benefits are. Your RCI Directory and other RCI literature lay out the exchange program in great detail. Additional information is available at <http://pgs.rci.com/landing/InsideRCI/index.html>. Please take the time to thoroughly understand this information and you will enjoy many pleasurable vacations. We have summarized the assignment procedures below. **THIS OPTION IS THE BEST USE OF YOUR VACATION OWNERSHIP.**

RCI is the premiere exchange network affiliated with over 4500+ affiliated resorts worldwide. RCI offers outstanding opportunities for vacationing at almost any destination; it also offers a variety of vacation related services and discounts. Once you have had a vacation exchange, you will use the exchange system time and time again.

Use the following procedure to exchange through the RCI system:

1. Make sure all fees are current for the period of intended use (Sea Mist Maintenance Fees & RCI Membership/Subscription Fees).
2. Upon receipt of payment – Sea Mist will deposit your week to RCI via the RCI RL2K system based on your ownership type and request submission. You will receive a confirmation of the Spacebank deposit directly from RCI.
3. When you know when you want to travel, request your exchange week directly thru RCI 800-338-7777, 317-876-8899 or www.rci.com at a comparable resort or resort area. If your desired resort choice is immediately available, you will be notified by RCI. SAVE \$10.00 on exchange fee when booking through RCI.com instead of the RCI call center.
4. If your desired resort or location destination is not immediately available be sure to **INITIATE AN ONGOING** search with RCI. *An ongoing search enables the RCI system to continue a constant (24/7) search for your desired destination rather than just searching the few minutes you are on RCI.com or on the phone with the RCI call center.*

Getting the resort, or resort area, of your choice depends on a series of factors, including how soon you make your deposit to the RCI SPACEBANK and the seasonal designation of the week you are exchanging. Even with a lower exchange trading power you can be successful with exchanges by using such strategies as depositing early and/or using the instant exchange system of RCI. The key is getting to learn the system.

NOTE: By depositing 2 years to 9 months before the start date of your week, you can help maximize your Deposit's Trading Power.

Personal Use/Guest Use or Private Rental at Sea Mist Resort

You may use your week at the Sea Mist for your own personal use, guest use, or to enter into a private rental agreement. You would also select "Own Use" if you desire to give your week to a third party exchange entity.

Usage of the week is limited to the *calendar year of ownership*.

1. All fees must be current for the period of intended use.
2. Submit your Statement/Invoice with payment indicating **OWN USE** and your desired **DATE SELECTIONS**
3. Your week assignment will be issued based on your ownership type and selection choices submitted
4. **GUEST USE:** Sea Mist must be provided with the guest name, address & phone number prior to the arrival date.
5. **PRIVATE RENTAL:** All financial transactions in relation to the rental must be handled directly between the **OWNER** and the **RENTER** or **RENTAL AGENCY**. Sea Mist will not be involved with any portion of the financial transaction.
NOTE: Sea Mist does offer a Private Rental Agreement template available upon request for your convenience.

6. IF NO DATES ARE INDICATED-WEEK ASSIGNMENT(S) WILL BE ISSUED BASED ON YOUR OWNERSHIP TYPE/SIZE & SEASON.

Rental of Your Timeshare Estate in Pooled Income Program

There are a limited number of weeks available for entry into the rental pool during the peak season. Rental weeks are limited to one rental unit (1 studio unit) and week per deeded timeshare ownership. All weekly owners making this selection will be placed in a *Rental Pool* and will share equally in the income generated for the rental **SEASON** indicated (RED, WHITE or BLUE) in a given year. Income will be distributed to all weekly renters on the following dates based on ownership type: Spring Blue & White weeks by June 30th, ALL Red weeks by November 30th, and Fall Blue & White weeks by December 30th of the year indicated on the executed rental agreement.

1. Make sure all fees are current for the period of intended use.
2. Submit your Statement/Invoice with payment indicating **RENTAL POOL** because income is pooled by **SEASON** it is not necessary to specify a week selection, you may do if you wish, however, it will not impact the income distribution.
3. Your week assignment will be issued based on your ownership type and selection choices
4. You will receive the Rental Agreement that must be signed and returned to MH Inc. within 30 days but no later than **May 15th** to be eligible for entry into the rental pool.
5. IF NO DATES ARE INDICATED-WEEK ASSIGNMENT WILL BE ISSUED BASED ON YOUR OWNERSHIP TYPE/SIZE & SEASON.

Although rental is a possible use of your unit, the resort believes that this is not the best use of your timeshare week and does not recommend this choice. During much of the year, your rental income probably will not be significant. You will receive a much higher value for your vacation ownership by either using it at the resort, or using it to exchange through the RCI system. As is outlined in the closing documents provided at purchase *“Sea Mist Resort makes no representation to any resale or rental market for interval ownership purchase. The interval ownership is intended for vacation purposes only and not as an investment. Any rental shall be the exclusive responsibility of the Purchaser unless said Purchaser executes a properly authorized agreement with any duly licensed Realtor or the Management Company at Sea Mist.”*

Renting Non-Timeshare Units at the Sea Mist Resort

The Condominium Association, subject to periodic review, allows timeshare owners to rent units at a reduced rate during designated times during the year, and subject to availability. Through **2015** the rate is **\$35.00** per night with limited offsetting funds being made available through the timeshare budget. This privilege generally is not available during July, August and on holiday weekends. However even during the summer season there are some limited periods of time that have been made available for use by timeshare owners. The management specifies when and which units are available. Timeshare owners must call in advance to check on availability and be current with all fees. Once a reservation is made, no refunds are available. Timeshare owners understand that this is a limited program, is utilizing non-timeshare units, and is subject to change or termination.

Anticipated Annual Owner Expenses:

If you intend to use the timeshare estate to stay at Sea Mist only, it is not necessary to become a member of RCI and your annual or biennial expense would simply be the maintenance fee payment, with use of the timeshare week only availing during the deeded ownership season and calendar year of ownership.

If you elect to become a subscribing member of RCI, you have the added flexibility of a much broader travel window along with the ability to select worldwide travel destinations. It is also possible to receive multiple vacation exchanges from just one deposited week. Additionally RCI membership subscriptions offer you the ability to take advantage of Extra Vacation Getaways and Last Call Vacation programs, which start as low as \$244.00 and do not require an exchange week to utilize. There are added expenses involved with the RCI option. See chart below. The majority of RCI affiliates are dedicated timeshare resorts with extensive amenities, large units and kitchens. RCI also offers exchange trading power protection and use extensions as well as guest certificates, cruise and car rental discounts and more.

Maintenance Fee*	\$400.00	Paid annually or biennially based on ownership (Every, Even or Odd years) Due Jan. 1 of each ownership year <i>*2017 Rate - Maintenance fee rate is subject to annual budget review/adjustment</i>
RCI Membership	\$99.00	1 Year membership subscription cost for RCI – Paid directly to RCI. <i>You can save up to 19% off the annual cost when purchasing multi-year packages</i>
RCI Exchange Fee	\$230.00	Paid directly to RCI upon exchange confirmation or the initiation of an *ongoing search. *Ongoing Search is highly recommended if an exchange match is not readily available. This offers a 24/7 data base search for an exchange match.
Total	\$729.00	

AN OVERVIEW OF SIGNIFICANT INFORMATION FOR SEA MIST RESORT TIMESHARE OWNERS

OWNERSHIP AT SEA MIST RESORT

The structure of Sea Mist owners:

Sea Mist was originally established as a motel condominium and still functions as such today, with the added dimension of timeshare ownership and use. When the resort first opened in 1987 there was only one classification of owners and each owner owned an entire unit, all 52 weeks.

In the mid-1990s the Association voted to allow units to be sold as timeshare estates. All owners at that time had the option to participate in timeshare sales; approximately half the owners decided to participate, and the sale of timeshare estates commenced. This action created three different classifications of owners: Whole Unit owners, Trust Participant owners, and Timeshare owners.

The executive Board and the Timeshare Trust voted to end Timeshare sales and the Timeshare Trust as of January 1, 2012. At that time all Trust assets were sold or transferred to DDDS Partnership. As a result there are now only two classes of owners: Whole Unit owners (which includes prorated DDDS Partnership owned weeks) and Timeshare owners.

1. WHOLE UNIT OWNERS – Own all 52 Weeks of a Single Unit (Original/ Regular Owners) or DDDS Partnership controlled weeks: MOST OF THESE OWNERS OWN THEIR ENTIRE UNIT AND THERE ARE NO TIMESHARE WEEKS AVAILABLE FOR SALE FROM THESE UNITS. A SUBSET OF WHOLE UNIT OWNERS IS THE DDDS PARTNERSHIP, WHICH CONTROLS THE REMAINING UNSOLD TIMESHARE WEEKS FROM UNITS THAT WERE BROKEN INTO TO FACILITATE TIMESHARE SALES. THESE WEEKS CAN BE SOLD OR TRANSFERRED.

These owners do not participate in the timeshare program and are free to rent or use their units as they choose as dictated by Town ordinances. If these owners wish to join RCI, they are free to do so and can trade weeks as desired. These are not considered timeshare weeks. These WHOLE UNIT or REGULAR owners own approximately three-quarters of the units at Sea Mist.

➔ *These owners make quarterly maintenance fee payments as well as pay or have withheld the monthly operation expenses.*

2. TIMESHARE/WEEKLY OWNERS - (Weekly Owners):

THESE ARE OWNERS WHO HAVE PURCHASED ONE OR MORE TIMESHARE ESTATES.

These owners are free to use, rent, or trade their weeks as they choose as long as all maintenance fees are paid.

At the time of the approval of the amendment that allowed timeshare sales, the Association voted that all costs specifically related to weekly timeshare owners would be the responsibility of weekly timeshare owners. The deficit reserve line item within the timeshare portion of the budget was set up to guarantee that these responsibilities were met.

➔ *These owners make annual, or biennial maintenance fee payments based on ownership (every, even or odd years).*

THE TIMESHARE TRUST, WHICH WAS CREATED TO GUARANTEE EQUITY IN THE DISTRIBUTION SALES INCOME FROM TIMESHARE SALES NO LONGER EXISTS.

SEA MIST BUDGETS

When Sea Mist first opened, the Association had two sections to a single budget, the “**condo budget**”, and the “**operations budget**”. This division was somewhat arbitrary, and an amendment was approved at the 2002 annual meeting to guarantee that it was clear to all that both sections existed under a single umbrella. The reason for the two sections relates to the method by which certain line items are paid. In the “**condo budget**” regular owners pay dues on a quarterly basis; in the “**operations budget**” section, fees (dues) are paid on a monthly basis during the time that the resort is open and operating as a motel.

With the advent of weekly timeshare owners, it was necessary to combine the “condo budget” and the “operations budget” into a single budget to establish a single maintenance fee for the year for weekly timeshare owners. When this was done, additional costs specifically associated with weekly timeshare owners were incorporated into what has been generally referred to as the “**Timeshare Budget**”.

For all intents and purposes there is a single budget for the resort and its various classifications of owners. Accommodations have been made for the method of payment and the need to identify those costs unique to weekly timeshare owners or other owners.

When the “Timeshare Budget” was established there was a real question of how it should be presented. It was decided to establish a total budget **based on the assumption that ALL UNITS in the resort, and ALL WEEKS in each unit, were timeshare estates.** We have done this since the initiation of timeshare sales.

Because of the manner in which the timeshare budget is presented, it is somewhat difficult for new timeshare owners to gain a thorough understanding immediately. However, we see no other clear alternative. As a result, we include some detailed examples with the budget packet each year, which should go a long way in assisting new timeshare owners.

It is incumbent for all owners, but particularly weekly timeshare owners, to understand the manner in which the “**timeshare budget**” is presented.

Benefits of Timeshare Ownership at Sea Mist & Vacation Exchange through RCI

In our opinion one of the best timeshare VALUES EVER

During a stay at Sea Mist you may not encounter large spacious units and lots of extravagant resort amenities that you may find at other Resort Condominium International (RCI) affiliated resorts. However Sea Mist's small size and minimal resort amenities are benefits for Sea Mist owners in that your initial purchase price and annual maintenance fee rates for your unit at Sea Mist are considerably less than what you would encounter if you had purchased at another RCI affiliated resort. The average industry purchase price for a timeshare unit is now **\$22,240.00***, with average industry annual maintenance fees coming in at **\$920.00*** (\$540.00* for the average studio unit).

To date Sea Mist owners have also never paid an additional Assessment Fee for capital improvements to the property above and beyond that which is built into the annual maintenance fee. Owners at many other RCI affiliate resorts encounter large Assessments above and beyond their annual maintenance fees ranging from multiple hundreds to thousands of dollars.

There are very few RCI affiliated resorts on the southern coast of Maine; like Sea Mist, those that are affiliated are not fully dedicated timeshare resorts, which results in Sea Mist being a high demand resort even without a Gold Crown or other special RCI rating. This high demand for Sea Mist gives our owners great Exchange Trading Power (ETP) within the RCI exchange system**.

With the 2010 launch of the RCI Weeks Enhancement program, and with the addition of Exchange Credits and Combining ETP owners who use the RCI exchange system now have the possibility of receiving multiple vacation exchanges from just one deposited week, or combining multiple weeks to get a resort that previously might not have been attainable.

RCI offers 'Exchange Sales' several times a year where you may pick up a vacation exchange for only 4-5 exchange credits. Sea Mist's ETP rates have ranged from 10 (blue weeks) to highs in the mid-20's to 30 (red weeks). Under one of these 'sales' promotions even owners of off-season weeks can pick multiple vacations for their one-week deposit.

Exchanging through the RCI system offers our owners the largest travel window to utilize ownership weeks. RCI has always had the **3-year travel window** when taking advantage of the Early Deposit*** feature, with the addition of 'combining' weeks, that window can now be extended even further out. When you elect to combine your ETP or Deposit Credits, you will be able to travel 1 additional year from the date the ETP/Credits are combined.

If you have an active RCI membership, we would recommend that you create an **RCI.com** account if you have not already done so. There is no additional cost and many benefits with RCI.com; you can see your deposited ETP, combine week/credit, do vacation searches, initiate ongoing searches and much more. You will also receive email notifications of special deals that RCI may be offering, such as Exchange Sales, Extra Vacation Getaway discounts and early deposit incentives.

RCI.com lets you use a number of different 'filters' when initiating a vacation search. You can search by resort ID numbers, by region, by date or by key word search. Normally most of us decide where we want to travel and then check for availability. With the search by date feature you might consider a search for your vacation a little backwards; enter your desired travel dates and see what RCI has to offer. You may come across an option you might just love. The online RCI resort directory offers additional information on what the area or regional has to offer. If you plan to book in the traditional way and find that a unit is not available in your desired travel destination, we cannot stress enough the importance of initiating an **ONGOING SEARCH**. The ongoing search allows the RCI system to continue your search 24/7/365 rather than just the few minutes that you are on RCI.com or on the phone with the customer services call center.

*Source: the American Resort Development Association International Foundation (AIF)'s Vacation Timeshare Industry: United States Study, 2015 edition.

**Please review the following RCI Weeks Enhancement overview to make sure you are getting the best benefits the program has to offer.

***Please review Early Deposit Guidelines on page 7-8 for the timetable overview

RCI Weeks Enhancement

RCI launched its new ‘Weeks Enhancement’ program on November 15, 2010.

The major points of the new program are:

- ~ The possibility to receive a Deposit Credit if a ‘lesser’ exchange is accepted
- ~ The ability to combine Deposits & Deposit Credits to request an exchange of higher value property
- ~ The ability to see your Deposit Trading Power & Exchange Trading Power

One of the great mysteries of RCI for many members had been TRADING POWER. There are five main components that determine an interval’s Trading Power. Though this new program makes no changes to Trading Power, it will now be more transparent to members. Members will now be able to see their Deposit Trading Power upon deposit of their unit as well as how much Exchange Trading Power is needed to go to a desired destination resort.

Five Components that determine TRADING POWER
Supply, Demand and Utilization
Unit Size and Type
Season Designation
Comment Card Rating
<i>Date of Deposit PRIOR to Check In/Start Date</i>

Date of Deposit Prior to Check in (Start Date)	% of Trading Power Retained
2 years to 9 months	100%
9 months to 6 months	95%
6 months to 3 months	90%
3 months to 1 month	80%
30 days to 15 days	60%
14 days or less	45%

Of the five components that determine Trading Power, the owner can control just **ONE**. That component is the **DATE OF DEPOSIT PRIOR TO THE CHECK IN/START DATE**. To **maximize** your unit’s full deposit trading power, you will still need to deposit your week 2 years to 9 months prior to the check-in date. This is the start date of the week at Sea Mist assigned to you for deposit. *Please review the above chart for percentage of trading power received for later deposit of your time.*

Though **unit size and type**, **season** and **comment card ratings** do have some impact on trading power, it is minor compared to the impact from **supply, demand and utilization**. *Supply* ~ how many similar deposits are in the RCI system for your geographic region, *Demand* ~ how many members are requesting vacations for your ownership location and deposited time, *Utilization* ~ at home resort and in the geographic region. **NOTE: The Exchange Trading Power (ETP) issued upon deposit of the week may increase if the demand for the specific interval increases, however the ETP will never go below the initial ETP assigned. To date Sea Mist’s ETP rates have ranged from a low of 10 (blue) to a high in the mid-20s to 30 for some limited RED season weeks.**

Tips for making successful exchanges:

Plan early	Make sure to deposit your week (2 yrs – 9 months prior to start date) and request an exchange as early as possible. Starting early helps increase your vacation options.
Be flexible	The more options you’re open to, the more likely you are to find a great vacation more quickly. Remember there are 4000+ RCI affiliated resorts worldwide. <i>If you can only travel one specific week be open to a search for multiple resorts and/or locations.</i> <i>If you desire to travel to one specific destination open a search for multiple dates and/or resorts in that location.</i>
Request a comparable exchange	Make your request for a comparable unit size and comparable demand season. Understand that if your ownership is in a low demand period and your request is for a high demand period and a larger unit type than your ownership type, it is going to be a more difficult for RCI to match your exchange request.
START AN ONGOING SEARCH	If your desired exchange was not available be sure to request or initiate and ONGOING SEARCH. Your request will be compared against newly deposited weeks as they enter the exchange system 24/7.
Know your deposit & travel window	Deposit 2 years to 9 months PRIOR to receive the full potential of your trading power Travel as early as 1 yr PRIOR and as late as 2 yrs AFTER to the start date of your week Weeks can also be EXTENDED or COMBINED to extend the travel window. (RCI fee will apply)
RCI Subscription & Maintenance Fees	Keep your RCI subscription membership and resort maintenance fees current and paid through your desired future travel dates.

RCI Call Center: **800-338-7777** or
317-805-8000
Weekdays: 7 am – 8 pm
Weekends: 8 am – 5 pm
RCI Travel: 800-654-5000

Online: www.RCI.com
Features to see: Bank & make exchange requests
Inside RCI – understanding your membership
RCI TV & Member Perks
Vacation Offers ~ Extra Vacation Getaways ~ Cruises

Additional Information & Tips for making successful exchanges:

ONGOING SEARCH: We cannot emphasize enough the importance of initiating an ongoing search with RCI. This option allows the RCI database to search for your desired travel destination 24/7/365. Inventory is constantly being added to the RCI inventory database. If you do not take advantage of the *ongoing search* option you are limiting your search window to the few minutes you are on the phone with the call center or online with RCI.com.

COMBINE DEPOSIT/DEPOSIT CREDITS: New with the Weeks Enhancement Program is the ability to combine your deposited weeks and/or left over deposit credits from confirmed exchanges. If you find you have not traveled on a banked week and are about to lose the week because you are unable to travel before its expiration date, you may now combine the week that is about to expire with a current week and have 24 months from the date of the combination to travel against the total exchange credits. This option also allows you to combine multiple weeks to gain access to an exchange that might otherwise not be available due to your ownership season ETP. You may also combine ETP to travel against a future year deposit earlier than the traditional 1-year prior travel window. The current fee to combine weeks/credits is \$119.00 paid directly to RCI. As always, RCI still allows you to simply extend the expiring week by 3 months (\$69.00), 6 months (\$99.00) or 12 months (\$119.00). The best value is the new option to combine your deposits/credits. (rates as of 12/2016.)

RCI.COM: The online exchange fee is currently \$209.00 while if you book your exchange through the RCI call center the fee will be \$230.00. Take advantage of the many search options you can use online. You can search by resort ID, Region, State, City, Date or Date range. If you do some broader searches you may find some travel destinations you might not otherwise have thought of traveling to. Don't forget about Vacation Offers for when you're ready to travel but might not have a week available or the credits you need. Extra Vacations Getaways, Last Call Vacation and Nightly Stays don't require exchange credits. You can find these features under the Air, Car, Cruise & More tab on the RCI.com homepage.

SHORT NOTICE TRAVEL: If you are able to travel with short or little notice you can take advantage of some great deals. The exchange credits needed to get into unconfirmed weeks at many resorts will often decrease the closer it gets to the check in date. RCI's main goal is to fill the open exchange. If they have units that are not being confirmed they will drop the exchange credit required to book that open exchange.

Biennial year owner (EVEN years only or ODD years only), receive a week assignment and pay a maintenance fee payment only during years of ownership (EVEN years [2016, 2018, 2020 etc.] or ODD years [2017, 2019, 2021 etc.]).

REMINDER: Owners with active RCI memberships can always take advantage of **Extra Vacation Getaways** and **Last Call Vacations**. These exchanges do NOT require a banked week and can be found under the Car, Air and More tab on RCI.com homepage as well as through the RCI call center, toll free at 800-338-7777.

2016 • 2016 • 2016 • RCI Week Calendar for Sea Mist of Maine • 2016 • 2016 • 2016											
WK	Season	Start Date	Departure Date	WK	Season	Start Date	Departure Date	WK	Season	Start Date	Departure Date
12	Blue	3/18/16	3/25/16	25	Red	6/17/16	6/24/16	38	Red	9/16/16	9/23/16
13	Blue	3/25/16	4/1/16	26	Red	6/24/16	7/1/16	39	Red	9/23/16	9/30/16
14	Blue	4/1/16	4/8/16	27	Red	7/1/16	7/8/16	40	White	9/30/16	10/7/16
15	White	4/8/16	4/15/16	28	Red	7/8/16	7/15/16	41	White	10/7/16	10/14/16
16	White	4/15/16	4/22/16	29	Red	7/15/16	7/22/16	42	White	10/14/16	10/21/16
17	White	4/22/16	4/29/16	30	Red	7/22/16	7/29/16	43	Blue	10/21/16	10/28/16
18	White	4/29/16	5/6/16	31	Red	7/29/16	8/5/16	44	Blue	10/28/16	11/4/16
19	White	5/6/16	5/13/16	32	Red	8/5/16	8/12/16	45	Blue	11/4/16	11/11/16
20	White	5/13/16	5/20/16	33	Red	8/12/16	8/19/16	46	Blue	11/11/16	11/18/16
21	Red	5/20/16	5/27/16	34	Red	8/19/16	8/26/16	47	Blue	11/18/16	11/25/16
22	Red	5/27/16	6/3/16	35	Red	8/26/16	9/2/16	48	Blue	11/25/16	12/2/16
23	Red	6/3/16	6/10/16	36	Red	9/2/16	9/9/16	49	Blue	12/2/16	12/9/16
24	Red	6/10/16	6/17/16	37	Red	9/9/16	9/16/16	50	Blue	12/9/16	12/16/16

Early Assignment Requests:

Sea Mist Resort does allow for early week assignment requests. Sea Mist follows along with THE '24 Month Prior' RCI guideline for early deposit. If you wish to receive a future year week assignment early for deposit with RCI, own use, guest use or private rental, it is required that the maintenance fee payment be submitted for each year requested in order for Sea Mist to generate a future year week assignment. The fee amount collected for early assignments will be based on the current years maintenance fee rate. The fee for the future year will not be set until the fall of the preceding calendar year. If there is a change of maintenance fee rate on any future year pre-payment, you will be invoiced/credited accordingly based upon the approved budget for that year of ownership.

If you wish to make a request for early assignment, please contact Stacy Lane to receive an early invoice:

Phone: 877-352-4812 toll-free, 239-418-0701 direct, 239-418-1835 fax or **email:** stacy@seamistmotel.com

Mail: P O 61639, Fort Myers, FL 33906-1639

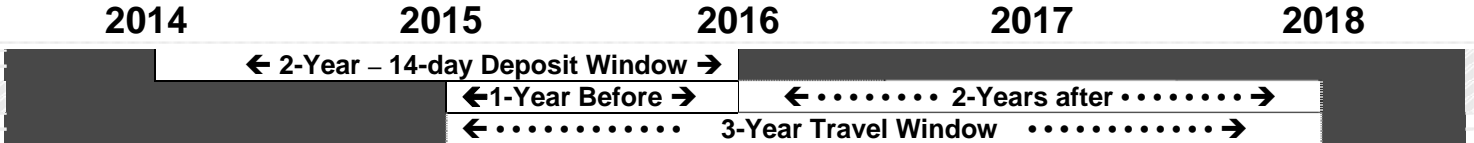
RCI Early Assignment/Deposit Guidelines:

Weeks may be deposited as early as 24 months prior to the start date at the home resort, for travel as early as 12 months PRIOR to the Start Date at the home resort. Travel may take place as late as 24 months AFTER the Start Date at the home resort. This early deposit option can offer as much as a three (3) year Window for travel against any week deposited to RCI. **Early Deposit requires maintenance Fees to be paid for each year being deposited.** Fees are based on the 'Current' Years maintenance fee, and will be adjusted once the fees for the pre-paid year are set at the Annual Budget Meeting.

You may also make requests for early assignment of Own Use/Guest Use or Private Rental weeks up to 24 months prior to the start date of the week assignment. However the actual access of the Own Use/Guest Use or Private Rental week must fall within the calendar year of ownership as previously outlined.

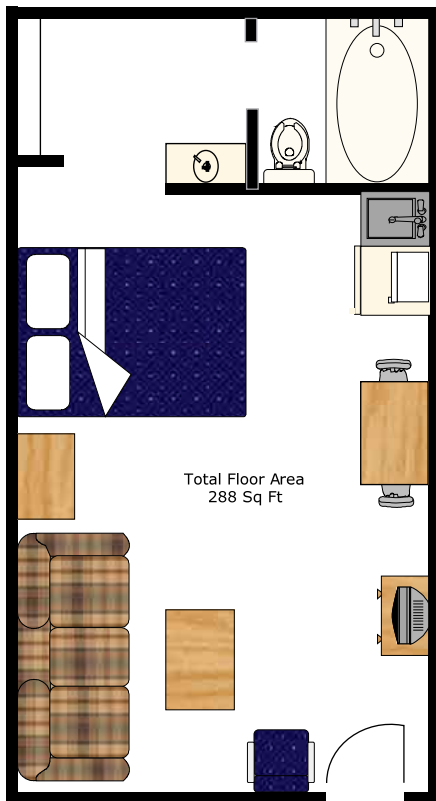
RCI 3-Year Window of Use Timeline Example:

Timeline for a 2017 Week #20 assignment with a May 19, 2017 'Start Date' thru RCI: The owner is eligible to deposit their May 2017 week as early as May 19, 2015 (depositing this early offers the owner the highest possible trading power for the week). However they could wait unit as late May 5, 2017 (14 days before the start date) to deposit the week. Once the 2017 Week is deposited, the owners may request and exchange against the week and can travel any time between May 2016 and May 2019. This timeline may even be extended further if needed with purchase of an extension or a week/exchange credit combination option with RCI.



Sea Mist Resort Motel
Floor Plan for Studio Units

Maximum Occupancy: 2 Private Occupancy: 2



Sea Mist Resort Motel
Typical One Bedroom Unit

Maximum Occupancy: 4 Private Occupancy: 4

